

**EL PASO INDEPENDENT SCHOOL
DISTRICT**
P R O C U R E M E N T AND SCHOOL RESOURCES

AWARD SUMMARY

Solicitation: RFP #18-005 PRINTING OF STUDENT PUBLICATIONS

** This solicitation number must be referenced on all EPISD Purchase Orders **

Effective Dates: October 5, 2019 through October 4, 2020

Type of Approval: Administration (under \$100,000)

Type of Award: First Extension

Date of Approval: 09/19/2019

Option to Extend: Two Years (12 months at a time)

Solicitation is for: Districtwide

AWARDED VENDOR INFORMATION: \$60,000.00

Vendor Name	Vendor #
Crossroads Printing & Graphics	19404
PDX Printing	28670

Special Instructions: See attached tabulation for specific item description, unit price, etc.
Please feel free to contact Procurement Services should you have questions or need clarification.

PROCUREMENT AND SCHOOL RESOURCES CONTACT INFORMATION:

Karina Romero, Buyer
915-230-2808
akromero@episd.org

**EL PASO INDEPENDENT SCHOOL DISTRICT
RFP #18-005 PRINTING OF STUDENT PUBLICATIONS**

										CROSSROADS PRINTING & GRAPHICS		PDX PRINTING	
										TX		TX	
QUANTITY	ISSUES PER YEAR	PAPER WEIGHT	SIZE	BINDING	PAGES	COLOR	COMPOSITION	FILE TO PRINTER	DISTRIBUTION SPECIAL INST.	COST PER PIECE	TOTAL	COST PER PIECE	TOTAL
ANDRESS HIGH SCHOOL													
1500	6	50 AO	11" x 14"	Folded	12	Full color front and back and center pgs 1, 6, 7, 12 in color	FDP FILE	Night before printing	By 10:30 a.m.	\$0.6	\$900.00	\$0.476	\$714.00
1500	6	50 AO	11" x 14"	Folded	12	Full color all pages	FDP FILE	Night before printing	By 10:30 a.m.	\$1.26	\$1,890.00	\$0.763	\$1,144.50
AUSTIN HIGH SCHOOL													
1100	6	50 AO	Long Tab	Folded	8	Full color front, back & center spread	PDFs and In Design CS	2 days before distribution	Before noon	\$0.68	\$748.00	\$0.536	\$589.60
BOWIE HIGH SCHOOL													
1000	4 to 6	35# hi-brite	short tabloid (11x14)	Not folded	8	Full (four) color on the front, center and back	PDFs and InDesign CS2	2 days before publication date	Bundled and delivered to school	\$0.55	\$550.00	\$0.511	\$511.00
1000	4 to 6	35# hi-brite	short tabloid (11x14)	Not folded	12	Full (four) color on the front, center and back	PDFs and InDesign CS2	2 days before publication date	Bundled and delivered to school	\$0.75	\$750.00	\$0.67	\$670.00
1000	4 to 6	35# hi-brite	short tabloid (11x14)	Not folded	16	Full (four) color on the front, center and back	PDFs and InDesign CS2	2 days before publication date	Bundled and delivered to school	\$0.8	\$800.00	\$0.733	\$733.00
BURGES HIGH SCHOOL													
1000	6 to 7	50 AO	11" x 14"	Folded	12	1, 6, 7, 12 in color	PDF on Disk	2 days before distribution	between 10 a.m. and noon	\$0.75	\$750.00	\$0.692	\$692.00
CHAPIN HIGH SCHOOL													
1000	6 to 7	30 lb newsprint	Short Tab 11x14		8	All black and white	PDF	To be determined	By noon	NO BID		\$0.335	\$335.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		12	All black and white	PDF	To be determined	By noon	NO BID		\$0.481	\$481.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		16	All black and white	PDF	To be determined	By noon	NO BID		\$0.534	\$534.00
1000	6 to 7	35 high brite	Short Tab 11x14		8	All black and white	PDF	To be determined	By noon	\$0.38	\$380.00	\$0.354	\$354.00
1000	6 to 7	35 high brite	Short Tab 11x14		12	All black and white	PDF	To be determined	By noon	\$0.42	\$420.00	\$0.51	\$510.00
1000	6 to 7	35 high brite	Short Tab 11x14		16	All black and white	PDF	To be determined	By noon	\$0.59	\$590.00	\$0.571	\$571.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		8	Front back and center full color	PDF	To be determined	By noon	NO BID		\$0.488	\$488.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		12	Front back and center full color	PDF	To be determined	By noon	NO BID		\$0.634	\$634.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		16	Front back and center full color	PDF	To be determined	By noon	NO BID		\$0.687	\$687.00
1000	6 to 7	35 high brite	Short Tab 11x14		8	Front back and center full color	PDF	To be determined	By noon	\$0.6	\$600.00	\$0.511	\$511.00
1000	6 to 7	35 high brite	Short Tab 11x14		12	Front back and center full color	PDF	To be determined	By noon	\$0.75	\$750.00	\$0.67	\$670.00
1000	6 to 7	35 high brite	Short Tab 11x14		16	Front back and center full color	PDF	To be determined	By noon	\$0.8	\$800.00	\$0.733	\$733.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		8	Full color	PDF	To be determined	By noon	NO BID		\$0.632	\$632.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		12	Full color	PDF	To be determined	By noon	NO BID		\$1.057	\$1,057.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		16	Full color	PDF	To be determined	By noon	NO BID		\$1.127	\$1,127.00
1000	6 to 7	35 high brite	Short Tab 11x14		8	Full color	PDF	To be determined	By noon	\$0.75	\$750.00	\$0.65	\$650.00
1000	6 to 7	35 high brite	Short Tab 11x14		12	Full color	PDF	To be determined	By noon	\$1.25	\$1,250.00	\$1.085	\$1,085.00
1000	6 to 7	35 high brite	Short Tab 11x14		16	Full color	PDF	To be determined	By noon	\$1.35	\$1,350.00	\$1.164	\$1,164.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		8	Front back and center spot color	PDF	To be determined	By noon	NO BID		\$0.386	\$386.00

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										TX		TX	
QUANTITY	ISSUES PER YEAR	PAPER WEIGHT	SIZE	BINDING	PAGES	COLOR	COMPOSITION	FILE TO PRINTER	DISTRIBUTION SPECIAL INST.	COST PER PIECE	TOTAL	COST PER PIECE	TOTAL
1000	6 to 7	30 lb newsprint	Short Tab 11x14		12	Front back and center spot color	PDF	To be determined	By noon	NO BID		\$0.532	\$532.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		16	Front back and center spot color	PDF	To be determined	By noon	NO BID		\$0.585	\$585.00
1000	6 to 7	35 high brite	Short Tab 11x14		8	Front back and center spot color	PDF	To be determined	By noon	\$0.75	\$750.00	\$0.405	\$405.00
1000	6 to 7	35 high brite	Short Tab 11x14		12	Front back and center spot color	PDF	To be determined	By noon	\$1.25	\$1,250.00	\$0.56	\$560.00
1000	6 to 7	35 high brite	Short Tab 11x14		16	Front back and center spot color	PDF	To be determined	By noon	\$1.25	\$1,250.00	\$0.622	\$622.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		8	Full spot color	PDF	To be determined	By noon	NO BID		\$0.437	\$437.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		12	Full spot color	PDF	To be determined	By noon	NO BID		\$0.68	\$680.00
1000	6 to 7	30 lb newsprint	Short Tab 11x14		16	Full spot color	PDF	To be determined	By noon	NO BID		\$0.737	\$737.00
1000	6 to 7	35 high brite	Short Tab 11x14		8	Full spot color	PDF	To be determined	By noon	\$0.75	\$750.00	\$0.456	\$456.00
1000	6 to 7	35 high brite	Short Tab 11x14		12	Full spot color	PDF	To be determined	By noon	\$1.25	\$1,250.00	\$0.708	\$708.00
1000	6 to 7	35 high brite	Short Tab 11x14		16	Full spot color	PDF	To be determined	By noon	\$1.25	\$1,250.00	\$0.755	\$755.00
CORONADO HIGH SCHOOL													
1000	6 to 8	80# gloss	9"x12"	Stapled, Magazine Finish	36	Four color process	PDF	Available by Wednesday	Friday by 10:30 am	NO BID		\$3.67	\$3,670.00
		Newsprint										\$2.80	\$2,800.00
		Hi brite paper										\$3.10	\$3,100.00
1500	6 to 8	80# gloss	9"x12"	Stapled, Magazine Finish	36	Four color process	PDF	Available by Wednesday	Friday by 10:30 am	NO BID		\$3.49	\$5,235.00
		Newsprint										\$2.01	\$3,015.00
		Hi brite paper										\$2.22	\$3,330.00
1000	6 to 8	80# gloss	9"x12"	Stapled, Magazine Finish	48	Four color process	PDF	Available by Wednesday	Friday by 10:30 am	NO BID		\$4.57	\$4,570.00
		Newsprint										\$3.50	\$3,500.00
		Hi brite paper										\$3.90	\$3,900.00
1500	6 to 8	80# gloss	9"x12"	Stapled, Magazine Finish	48	Four color process	PDF	Available by Wednesday	Friday by 10:30 am	NO BID		\$4.33	\$6,495.00
		Newsprint										\$2.39	\$3,585.00
		Hi brite paper										\$2.67	\$4,005.00
1000	6 to 8	80# gloss	9"x12"	Stapled, Magazine Finish	52	Four color process	PDF	Available by Wednesday	Friday by 10:30 am	NO BID		\$4.8	\$4,800.00
		Newsprint										\$3.88	\$3,880.00
		Hi brite paper										\$4.31	\$4,310.00
1500	6 to 8	80# Gloss	9"x12"	Stapled, Magazine Finish	52	Four color process	PDF	Available by Wednesday	Friday by 10:30 am	NO BID		\$4.67	\$7,005.00
		Newsprint										\$2.64	\$3,960.00
		Hi brite paper										\$2.95	\$4,425.00

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										TX		TX	
QUANTITY	ISSUES PER YEAR	PAPER WEIGHT	SIZE	BINDING	PAGES	COLOR	COMPOSITION	FILE TO PRINTER	DISTRIBUTION SPECIAL INST.	COST PER PIECE	TOTAL	COST PER PIECE	TOTAL
EL PASO HIGH SCHOOL													
3000	6 to 7	35# 70 bright newsprint	long tab 11" x 17"	Folded	8	Four color pages 1, 4, 5, 8; black 2, 3, 6, 7	InDesign on CD	Thursday before publication w/18 hour turnaround	Bundles of 250	NO BID		\$0.20	\$600.00
3500	6 to 7	35# 70 bright newsprint	long tab 11" x 17"	Folded	8	Four color pages 1, 4, 5, 8; black 2, 3, 6, 8	InDesign on CD	Thursday before publication w/18 hour turnaround	Bundles of 250	NO BID		\$0.18	\$630.00
1500	6	High Bright Paper	long tab	Folded	8	Four full color	InDesign on CD	Thursday before publication w/18 hour turnaround	1500	\$0.52	\$780.00	\$0.372	\$558.00
FRANKLIN HIGH SCHOOL													
800	7	80# gloss	9"x12"	no fold; magazine finish	36	Color front-back-center spread, CMYK-all other pages black	PDF on disk or e-mailed	3-5 business day turn around	2500	\$2.25	\$1,800.00	\$3.85	\$3,080.00
1200	7	80# gloss	9"x12"	no fold; magazine finish	52	Color front-back-center spread, CMYK-all other pages black	PDF on disk or e-mailed	3-5 business day turn around	2500	\$3.25	\$3,900.00	\$4.67	\$5,604.00
IRVIN HIGH SCHOOL													
1000	6	35# hi-brite	short tabloid (11x14)	Not folded	8	Full (four) color on the front, center and back	PDFs and InDesign CS2	Two days before publication date	Delivered to school by noon on the date of publication	\$0.52	\$520.00	\$0.511	\$511.00
1000	6	35# hi-brite	short tabloid (11x14)	Not folded	12	Full (four) color on the front, center and back	PDFs and InDesign CS2	Two days before publication date	Delivered to school by noon on the date of publication	\$0.65	\$650.00	\$0.67	\$670.00
1000	6	35# hi-brite	short tabloid (11x14)	Not folded	16	Full (four) color on the front, center and back	PDFs and InDesign CS2	Two days before publication date	Delivered to school by noon on the date of publication	\$0.7	\$700.00	\$0.733	\$733.00
1000	6	35# hi-brite	newspaper format (8 1/2 x11)	Not folded	8	Full (four) color on the front, center and back	PDFs and InDesign CS2	Two days before publication date	Delivered to school by noon on the date of publication	NO BID		\$0.458	\$458.00
1000	6	35# hi-brite	newspaper format (8 1/2 x11)	Not folded	12	Full (four) color on the front, center and back	PDFs and InDesign CS2	Two days before publication date	Delivered to school by noon on the date of publication	NO BID		N/A ONLY increments of 8	
1000	6	35# hi-brite	newspaper format (8 1/2 x11)	Not folded	16	Full (four) color on the front, center and back	PDFs and InDesign CS2	Two days before publication date	Delivered to school by noon on the date of publication	NO BID		\$0.638	\$640.00
JEFFERSON HIGH SCHOOL													
1000	3	50AO	11" x 14"	Folded	16	All color	PDF on Disk	Two days before we need date	Between 10 a.m. and noon	\$1.3	\$1,300.00	\$1.24	\$1,240.00
NOTES:													
Vendor must be a stocking distributor of needed supplies and related items										yes		yes	
Vendor must have the ability to deliver orders on a short notice										yes		yes	
Describe all products and/or categories that are offered by your company										digital, offset printing, binding		short and long tab newspapers, magazines, perfect and saddle -stitched books	
What type of catalog discount will your company offer the District:										% discount		No Response	
What is the percentage discount being offered? NOTE: The vendor agrees to bid the price list method noted (i.e. discount, mark-up, or net pricing) that yields the lowest overall price to the District?										5%		No Response	
Catalog/Price List Provided? If yes, catalog/price list must be included in your proposal										no		yes	
What type of price is your company offering the District?										n/a		discounted standard pricing grid for news paper/magazine production	
Does your company accept purchase orders?										yes		yes	
Do you belong to any cooperative contracts?										no		Allied States Cooperative	
Delivery lead time for products listed after receipt of purchase order?										3 to 5 working days		24 hours	
Does your company have minimum orders?										yes		yes	
If you receive a purchase order by 3:00 PM Mountain Time, what is your guaranteed time of delivery?										3 to 5 working days		3 p.m. following day	
Please indicate the time required to file a claim either for a damage or shortage?										24 hours		one week	
Please provide a phone number and contact information for emergencies occurring after regular business hours.										915-203-3326		Sergio Hernandez 915.238.5294	
Vendor agrees to accommodate student's needs, timeliness and last minute changes										yes		yes	
Does your company provide pick up service? If, yes, is it included in the price? If no, specify additional charge										yes/yes		no	
Does your company provide proof reading services?										yes		no	
Does the company have a website where final documents get uploaded File Transfer Protocol (FTP)?										no		Yes, we set up secure individual folders on our FTP	

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RFP# 18-005 Printing of Student Publications										CROSSROADS PRINTING &		PDX PRINTING	
EVALUATION CRITERIA													