

EL PASO INDEPENDENT SCHOOL DISTRICT
PROCUREMENT SERVICES

AWARD SUMMARY

Solicitation: RFP #17-065 Supplemental Charter Bus Service
*** This solicitation number must be referenced on all EPISD Purchase Orders ***

Effective Dates: August 16, 2017 through August 15, 2020

Type of Approval: Board of Trustees

Type of Award: Original Award

Date of Approval: 8/15/2017

Option to Extend: Two Years (12 months at a time)

Solicitation is for: Districtwide

AWARDED VENDOR INFORMATION: \$800,000.00

Vendor #	Vendor Name
18276	Industrial Bus Lines, Inc. dba All Aboard America!
52515	Intermex, Inc.
51572	Misioneros, Inc.

Special Instructions: See attached tabulation for specific item description, unit price, etc.
Please feel free to contact Procurement Services should you have questions or need clarification.

PROCUREMENT SERVICES CONTACT INFORMATION:

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**EL PASO INDEPENDENT SCHOOL DISTRICT
RFP #17-065 SUPPLEMENTAL CHARTER BUS SERVICE**

	COACH CONNECTION USA	INDUSTRIAL BUS LINES, INC. DBA ALL ABOARD AMERICA!	INTERMEX, INC.	MISIONEROS, INC	
	MD	NM	CA	TX	
Required Information					
ICCMC#	Not Provided	133171	759419	442628	
TXDOT #	47-1970923	4518	TCP0035868A (CA)	006619150C	
USDOT#	2493757	27402	2187509	1073757	
UCR #	Not Provided	2017500174832	2017500545771	2017500233213	
TXDOT and USDOT Certificates	Included	Included	US DOT Included	Included	
UCR Certificate	Not Provided	Included	Included (CA)	Included	
Certificate of Insurance	Included	Included	Included	Included	
Driver Hiring Policy	Not Provided	Included	Included	Included	
Driver Training Policy	Not Provided	Included	Included	Included	
Customer Service Policy	Not Provided	Included	Included	Included	
Fleet Size	Not Provided	7 (57 passenger) In El Paso 6 (57 Passenger) Midland 6 (56 Passenger) Midland	2 - 56 Passenger 4 - 57 Passenger Will lease to buy 56 Passenger from dealership if awarded	1 - 48 2 - 52 2 - 53 3 - 56 4 - 57	
Pricing Sheet					
Price per mile 47 Passenger	Not Provided	N/A	\$2.95	\$2.80	
Price per mile 55 Passenger	Not Provided	\$3.40	\$3.00	\$3.00	
Price per mile 56 Passenger	Not Provided	\$3.40	\$3.10	\$3.00	
Price per mile 57 Passenger	Not Provided	\$3.40	\$3.10	\$3.00	
Price per Day 47 Passenger	Not Provided	N/A	\$2.95	\$800.00	
Price per Day 55 Passenger	Not Provided	\$970.00	\$880.00	\$1,000.00	
Price per Day 56 Passenger	Not Provided	\$970.00	\$900.00	\$1,000.00	
Price per Day 57 Passenger	Not Provided	\$970.00	\$900.00	\$1,000.00	
Price per additional driver	Not Provided	\$200.00	\$200.00	\$120.00	
				55 Passenger	47 Passenger
Austin, TX - One (1) Night	Not Provided	\$4,797.00	\$3,398.40	\$3,900.00	\$3,400.00
Each Additional Night	Not Provided	\$200.00	\$250.00	\$500.00	\$450.00
Lubbock, TX - One (1) Night	Not Provided	\$3,359.00	\$2,041.40	\$2,300.00	\$2,200.00
Each Additional Night	Not Provided	\$200.00	\$250.00	\$500.00	\$450.00
Odessa, TX - One (1) Night	Not Provided	\$2,298.00	\$1,669.70	\$1,900.00	\$1,800.00
Each Additional Night	Not Provided	\$200.00	\$250.00	\$500.00	\$450.00
Midland, TX - One (1) Night	Not Provided	\$2,475.00	\$1,799.50	\$2,000.00	\$1,800.00
Each Additional Night	Not Provided	\$200.00	\$250.00	\$500.00	\$450.00
San Antonio, TX - One (1) Night	Not Provided	\$4,708.00	\$3,250.90	\$3,700.00	\$3,600.00
Each Additional Night	Not Provided	\$200.00	\$250.00	\$500.00	\$450.00
Hobbs, NM - One (1) Night	Not Provided	\$2,039.00	\$1,398.30	\$1,500.00	\$1,400.00
Each Additional Night	Not Provided	\$200.00	\$250.00	\$500.00	\$450.00
Santa Fe, NM - One (1) Night	Not Provided	\$2,587.00	\$1,941.10	\$2,200.00	\$1,900.00
Each Additional Night	Not Provided	\$200.00	\$250.00	\$500.00	\$450.00
Phoenix, AZ - One (1) Night	Not Provided	\$3,359.00	\$2,537.00	\$2,900.00	\$2,700.00
Each Additional Night	Not Provided	\$200.00	\$250.00	\$500.00	\$450.00
Tucson, AZ - One (1) Night	Not Provided	\$2,475.00	\$1,864.40	\$2,100.00	\$1,900.00
Each Additional Night	Not Provided	\$200.00	\$250.00	\$500.00	\$450.00
Anaheim, CA - One (1) Night	Not Provided	\$6,626.00	\$4,631.50	\$5,500.00	\$4,500.00
Each Additional Night	Not Provided	\$300.00	\$250.00	\$500.00	\$450.00

**EL PASO INDEPENDENT SCHOOL DISTRICT
RFP #17-065 SUPPLEMENTAL CHARTER BUS SERVICE**

	COACH CONNECTION USA MD	INDUSTRIAL BUS LINES, INC. DBA ALL ABOARD AMERICA! NM	INTERMEX, INC. CA	MISIONEROS, INC TX
Notes	None	Fuel charge is calculated with each quote based on current price of diesel, not to exceed 15% as long as fuel stays under \$5.00 per gallon. Groups are responsible for drivers lodging. Multiple bus drivers require separate rooms. All Aboard America! Will make all the records available to EPISD for audit purposes to verify service, safety records, billing, accounting records, and driver records relating to their account.	None Specified	Expecting 2 New 2017 Coaches this summer 2017
Live Miles	Not Provided	\$3.40	Not Specified	Not Specified
Shuttle Miles	Not Provided	\$3.40	Not Specified	Not Specified
Deadhead Miles	Not Provided	\$3.00	Not Specified	Not Specified
Daily Rate	Not Provided	\$970.00	Not Specified	Not Specified
Driver Charge	Not Provided	\$200.00	Not Specified	Not Specified
Layover Charge	Not Provided	\$200.00	Not Specified	Not Specified
References:	Included	Included	Included	Included
Deviations:	N/A	N. All Aboard America! Buses are not equipped with bench style seating. All equipment as described therein has individual reclining seats. S. All Aboard America! Subscribes to FMCSA/DOT 10-hour driving rules for our operators. If the district wishes to request an 8 hour maximum, we can certainly accommodate as long as the district is mindful that in certain travel instances they may incur unnecessary extra positioning expense as a result.	None Specified	None
EVALUATION CRITERIA				
Purchase price, to include all costs associated with services requested 30 pts.	0.00	22.02	30.00	25.80
The reputation of the vendor and of the vendor's goods or services 10 pts.	0.00	9.50	6.50	9.50
The quality of the vendor's goods or services 25 pts.	0.00	24.50	18.75	23.75
The extent to which the vendor's goods or services meet the District's needs 20 pts.	0.00	19.50	19.50	19.50
The vendor's past relationship with the District 5 pts.	0.00	4.75	1.00	4.75
The total long-term cost to the District to acquire the vendor's goods or services 5 pts.	0.00	3.25	4.25	3.75
The impact on the ability of the District to comply with laws and rules relating to Historically Underutilized Business 0 pts.	0.00	0.00	0.00	0.00
For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or a) Has its principal place of business in this state; or, b) Employs at least 500 persons in this state	0.00	0.00	0.00	0.00
Relevant factors specifically listed in request for bids or proposal 5 pts.	0.00	5.00	5.00	5.00
TOTAL POINTS	—	88.52	85.00	92.05

Administration is recommending the following three (3) vendors for award, Industrial Bus Lines, Inc. dba All Aboard America, Intermex, Inc., and Misioners, Inc. One (1) vendor, Coach Connection, USA was disqualified because they did not submit pricing. The specifications stated, "Only those proposals receiving a score of 70 points or more of the total maximum possible score will be considered for award."