

EL PASO INDEPENDENT SCHOOL DISTRICT
P R O C U R E M E N T S E R V I C E S

AWARD SUMMARY

Solicitation: RFP #17-063 Playgrounds/Park Systems, Installation Service and Related Items

**** This solicitation number must be referenced on all EPISD Purchase Orders ****

Effective Dates: May 17, 2019 through May 16, 2020

Type of Approval: Board of Trustees

Type of Award: Second Extension

Date of Approval: 5/16/2018

Option to Extend: Two Years (12 months at a time)

Solicitation is for: Facilities and Construction

AWARDED VENDOR INFORMATION: \$3,150,000.00

Vendor Name	Vendor Number
Creative Recreational Designs, Inc.	52435
Exerplay, Inc.	51628
The Playwell Group, Inc.	4453
Playcore Wisconsin dba Game Time	52434

Special Instructions: See attached tabulation for specific item description, unit price, etc.
Please feel free to contact Procurement Services should you have questions or need clarification.

PROCUREMENT SERVICES CONTACT INFORMATION:

Elizabeth Sida, Purchasing Agent
915-230-3108
ebsida@episd.org

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		CREATIVE RECREATIONAL DESIGNS, INC.	EXERPLAY, INC.	THE PLAYWELL GROUP, INC.	PLAYCORE WISCONSIN INC. DBA GAME TIME
		NM	NM	TX	WI
SECTION A - VENDOR REQUIREMENTS					
1	Is Vendor licensed?	No, Installer will be licensed	Yes, We are licensed and also carry a GF05 in NM our installers are also CPSI certified.	No, Licensed not required for Vendor. Installation Sub-contractor is Licensed and Registered with City of El Paso, TX.	Yes, Contractor License
2	Is vendor bonded and insured?	No, Installer will be bonded & insured	Yes	Yes, Payment and Performance Bonds will be obtained and provided. PlayWell Group Inc. has Commercial Liability. Auto and Worker's Compensation Insurance.	Yes, P&P Bonds available at additional charge.
3	Vendor will pay for any building permits?	Yes	Yes	Yes, Will coordinate with Building Permits Department for required Permit(s) and Inspection(s). Will provide Certificate(s) of Completion.	No, Provided quote charge
4	Vendor will retain and pay all fees associated with the services of a Registered Accessibility Specialist (RAS) who will perform and pay fees to the State of Texas for the Texas mandated Accessibility plan review and inspection.	Yes	Yes	Yes, Will hire a RAS in good standing to register project(s) with TDLR. Coordinate required review of project(s) drawings with TDLR. Coordinate required inspections of project(s) with TDLR. Coordinate and obtain Letter(s) of Compliance with TDLR.	Yes, Any charges will be added to the proposal.
5	All products shall be in compliance with American Society for Testing Materials (ASTM) and Consumer Product Safety Commission (CPSC)	Yes	Yes	Yes, All Products comply with ASTM and CPSC. Products provided will be IPEMA Certified.	Yes, See attached.

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GROUND PREPARATION					
6	Vendor shall be responsible for complete ground preparation	No, Installer will be responsible for ground preparation	Yes, any ground prep or removal of existing surfacing can be provided by Exerplay.	Yes, PlayWell Group Inc. will conduct a Site evaluation and PlayWorks Inc. will perform required excavation and site preparation for installation of Playground Equipment and Metal Shelter. Upon completion of work complete site clean-up will be performed and waste materials will be properly disposed of. Site Preparation will include compliance with TAS (Texas Accessibility Standards) and ADAAG.	Yes, Installer will prepare site and demolition of existing equipment as required.
SHELTER EQUIPMENT					
7	Vendor shall provide current catalog for metal shelter selection	Yes, Cedar Forest Products catalogs provided	Yes, We will provide Landscape Structures catalogs for our playground equipment as well as Classic Recreation catalogs for our metal shelters.	Yes, ICON Metal Shelters, Custom Metal Shelter with 8 to 12 mil E-Coat Powder Coating on Frame and Pre-Finish Metal Roof Panels. ICON Metal Shelters - 10 year shelter limited warranty. Americana Shelters - Custom and standard Metal Shelter with 6-9 mill Power Coating on Frame and Pre-Finish Metal Roof Panels. Americana Metal Shelters - 10 Year Shelter Limited Warranty.	Yes, Included.
SHELTER INSTALLATION					
8	Vendor shall be responsible for complete shelter installation	No, Installer will be responsible for shelter installation.	Yes, we will handle footings, erection of the shelter as well as any other items to fully install the shelters.	Yes, Will furnish Sealed Engineer Drawings and Calculations, Submit and Obtain Building Permit and coordinate inspections. Will furnish Finalized Building Permit and Certificate of Occupancy. Free Construction Management will be provided by PlayWell Staff who will oversee and coordinate installation of Shelter.	Yes, 1) Footers, Concrete Pads, Permits and Shelter installation. 2) Electrical excluded

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PLAYGROUND EQUIPMENT					
9	Provide 6 current catalogs	Yes, Xccent Play catalogs are provided	Yes, We will provide Landscape Structures catalogs for our playground equipment as well as Classic Recreation catalogs for our metal shelters.	Yes, PlayWorld Systems Playground Equipment: IPEMA Certified and compliant with ASTM 1478 and CPSC Publication 325. Freenotes Harmony Park outdoor instruments for all ages and abilities.	Yes, Game Time
Vendor shall list general items needed for playground installation					
1		Hand Tools: Shovels, rakes, sockets, etc. as needed per project	Yes, We will fence off each area. Removal of existing play equipment and surfacing can be done. Installation of new playground equipment surfacing, shelters, sidewalks and curbing can also be done by Exerplay.	Yes, Demolish existing playground equipment, excavate site in preparation for installation of new playground equipment, assembly of new playground equipment and setting in place with concrete footings, installation of Border to contain Engineer Wood Fiber Fall Surfacing (EWF), Install EWF, site clean-up and Audit. Free Construction Management will be provided by Playwell. Playwell Staff will oversee and coordinate construction and installation of playground equipment and related improvements. Free Playground Audit and Inspection will be provided by Playwell. Playwell will coordinate Audit with independent 3rd Party Playground Safety Audit Company.	EISD [sic] to provide schedule [sic] to coordinate install of equipment. Installer will provide all tools and equipment to complete install.
2		Power Tools; drills, jack hammer, etc. as needed per project			
3		Bobcat, Crane, etc. as needed per project			

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SECTION B- DISCOUNT FOR PLAYGROUND/PARK SYSTEMS, INSTALLATION SERVICE AND RELATED ITEMS SUPPLIES CATALOG DISCOUNT NOT LISTED IN SECTION A					
1	Vendor must have the ability to deliver orders on a short notice <input type="checkbox"/> Yes <input type="checkbox"/> No	Yes, May be affected by time of year	Yes, 3 weeks on playground equipment, 8-10 weeks on shelters.	Yes, PlayWorld Systems Playgrounds Estimated Delivery Time is 2 to 4 weeks. ICON Metal Shelters Estimated Delivery Time is 8-12 weeks.	Yes
2	Identify products categories that are offered by your company:	Playground, Shelters, Surfacing, Fabric Shade, Site Furnishings	Metal and fabric shade, playground equipment, protective surfacing, site furnishings, site work and installation.	Playground Equipment, Metal Shelters, Engineer Wood Fiber, Poured-In-Place Rubber Surfacing, Artificial Grass, Fabric Shade, Site Furniture, Outdoor Fitness Equipment, Custom Design Playground Equipment, Outdoor Musical Instruments, Athletic Equipment, Sports Field Equipment.	Surfacing, Site Furnishing, Outdoor Sport Equipment and Shade.
3	What type of catalog discount will your company offer the District? <input type="checkbox"/> Net Discount <input type="checkbox"/> % Discount <input type="checkbox"/> % Mark-Up	% Discount	% Discount, See Attached	% Discount	% Discount
4	What is the percentage discount being offered? _____ % (etc.. 10%, 30%, 40%) NOTE: The vendor agrees to bid the price list method noted (i.e. discount, mark-up, or net pricing) that yields the lowest overall price to the District.	Please see cost sheets, vary per manufacturer	See following sheet for discount.	5%	3.28% See attached list pricing.
5	Catalog/Price List Provided? <input type="checkbox"/> Yes <input type="checkbox"/> No If yes, catalog/price list must be included in your proposal.	Yes	Yes	Yes	Yes
6	What type of price list is your company offering the District?	Dealer	Retailer	Retailer: PlayWell Group, Inc. will provide 5% discount off Manufacturer List Price. Playwell Group, Inc. will provide Manufacturer Seasonal Sales that may provide discounts of up to 30% and may include free shipping. PlayWell Group, Inc. will coordinate with Manufacturer for additional discounting based on Volume Purchases.	Distributor

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7	Does your company accept purchase orders?	Yes	Yes	Yes	Yes
8	Do you belong to any cooperative contracts? (Region 19, Buyboard, TCPN, US Communities, etc.) <input type="checkbox"/> Yes <input type="checkbox"/> No If so, Please list agency and contract number.	Yes, CES pricing provided, Also HGAC (Xccent)	Yes, Region 19, BuyBoard	Yes, BuyBoard, US Communities	Yes, US Communities 256-845-5610
9	Delivery lead time for products listed after receipt of purchase order?	Playground, 4-8 weeks, Shelters 6-10 weeks	8-12 weeks for metal shelters, 3-4 weeks for playground equipment	Playground Equipment 2-4 weeks Metal Shelters 8-12 weeks	4-6 Weeks Playground 6-8 Weeks Shelters
10	Does your company have minimum orders?	No	No	No	No
11	Please indicate the time required to file a claim either for a damage or shortage?	30 Days	10 Days	Immediately upon observation of damage or shortage or notification	7-10 Business Days
12	Please provide a phone number and contact information for emergencies occurring after regular business hours:	Duke DeFillippo, President Phone: 505-414-9866 Email: Duke@CreativeRecDesigns.com	Nate Tierney 575-932-9189	Jose Ortiz, CPSI, PlayWell Sales Consultant - 915-490-1703 Erick Osorio, CPSI, EcoReach Inc. Installer - 915-491-9045 Jeff Popenoe, PlayWell, Vice President - 214-505-3255	Ron Romero 505-382-6768
13	Vendor must have demonstrated experience in doing business as a commercial provider of identified supplies and related items (provide names & contact information of three (3) commercial references).	Provided	Provided	Provided	Provided
Deviations		None	No Deviations	None	None

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EVALUATION CRITERIA					
1	Purchase price, to include all costs associated with services requested 35 pts.	35.00	19.43	17.25	17.01
2	The reputation of the vendor and of the vendor's goods or services 5 pts.	3.00	5.00	5.00	4.00
3	The quality of the vendor's goods or services 25 pts.	18.00	24.00	25.00	23.00
4	The extent to which the vendor's goods or services meet the District's needs 20 pts.	12.00	19.00	20.00	19.00
5	The proposer's past relationship with the District 5 pts.	3.00	5.00	5.00	3.00
6	The total long-term cost to the District to acquire the vendor's goods or services 5 pts.	3.00	5.00	5.00	4.00
7	The impact on the ability of the District to comply with laws and rules relating to Historically Underutilized Business 0 pts.	0.00	0.00	0.00	0.00
8	For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or majority owner: 0 pts. a) Has its principal place of business in this state or b) Employs at least 500 persons in this state	0.00	0.00	0.00	0.00
9	Relevant factors specifically listed in request for bids or proposal 5 pts.	4.00	5.00	5.00	4.00
TOTAL		78.00	82.43	82.25	74.01