

EL PASO INDEPENDENT SCHOOL DISTRICT
PROCUREMENT AND SCHOOL
RESOURCES SERVICES

AWARD SUMMARY

Solicitation: RFP #16-054 Charter Bus Services

** This solicitation number must be referenced on all EPISD Purchase Orders **

Effective Dates: September 21, 2019 through September 20, 2020

Type of Approval: Board of Trustees

Type of Award: First Extension

Date of Approval: 9/27/2019

Option to Extend: One (1) Year

Solicitation is for: Districtwide

AWARDED VENDOR INFORMATION:

AWARDED AMOUNT: \$600,000.00

Vendor Name	Vendor #
All Aboard America!	30315
El Paso – Los Angeles Express, Inc.	1242
El Paso Bus Ride	51854

Special Instructions: See attached tabulation for specific item description, unit price, etc.
Please feel free to contact Procurement Services should you have questions or need clarification.

PROCUREMENT AND SCHOOL RESOURCES SERVICES
CONTACT INFORMATION:

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**EL PASO INDEPENDENT SCHOOL DISTRICT
RFP #16-054 CHARTER BUS SERVICE**

	ALL ABOARD AMERICA	EL PASO BUS RIDE	El Paso-Los Angeles Limo Express, Inc.	SUNWEST CHARTER & TOURS
Required Information				
ICCMC#	133171	757538	125115	385645
TXDOT #	00000004518	006609088C	005742428C	005569448C
USDOT#	27402	2181619	074898	882857
UCR #	2016500174832	2016500542556	2011500045543	2016500171508
TXDOT and USDOT Certificates	Included	Included	Included	Not Provided
ICCCMC CERTIFICATE	Included	Included	Included	Included
UCR Certificate	Included	Included	Included	Included
Certificate of Insurance	Included	Included	Included	Included
Driver Hiring Policy	Included	Included	Included	Included
Driver Training Policy	Included	Included	Included	Included
Customer Service Policy	Included	Included	Included	Non Existent
Fleet Size	9 In El Paso 9 In Midland 56-57 Passenger	6 Buses 33-58 Passenger	56 Buses 47-55 Passenger	Not Provided
Pricing Sheet				
Price per mile	\$3.40	\$2.60	\$2.65	\$4.25
	Not Specified	47 passenger	47 passenger	Not Specified
Price per mile	Not Specified	\$2.97	\$3.05	
		55 passenger	55 passenger	
Price per day	\$970.00	\$670.00	\$715.00	\$450.00
		47 passenger	47 passenger	
	Not Specified	\$840.00	\$900.00	Not Specified
		55 passenger	55 passenger	
Price per additional driver	\$200.00	\$250.00	\$300 47/55 passenger	No pricing submitted

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Notes	<p>Fuel charge: Fuel charge is calculated with each quote based on current price of diesel, not to exceed 15% as long as fuel stays under \$5 per gallon. Fuel Charge is based on miles, as is included with each quote.</p> <p>Groups are responsible for drivers lodging. Groups can include the driver reservation in their hotel folio or All Aboard America! Can put the driver up and bill at the end of trip with receipt for backup. However, we found that group leaders with the school district making the reservation for the driver, are sometimes given a comp room, group, rate is extended to them or sometimes further discounted rate, also it is tax exempt. Therefore, making the driver lodging cheaper is booked and paid for by the group leader.</p> <p>Multiple bus drivers will require separate rooms. During extremely busy times, when everyone is traveling, there are times when outside Equipment is brought in and deadhead is shared with all busses going out during that time. This allows for deadhead expense to be shared with by all groups traveling during that time. We see this mostly during playoffs and during band and choir season when festivals are scheduled in a 3-4 week window in late April and May.</p>	None Specified	<p>1 All out of town charges include 30 local miles per bus per day.</p> <p>2 After the 30 miles, there will be a charge of \$2.65 per mile per bus (for the 47 passenger bus) & \$3.05 per mile per bus (for the 55 passenger bus).</p> <p>3 There will be a charge of \$65.00 (47 passenger bus) & \$75.00 (55 passenger bus) per additional hour used per bus; 15 minutes or over shall be considered as one hour.</p> <p>4 For a charter that has two or more schools on one bus there will be an additional charge of \$35.00 per bus per day.</p> <p>5 Customer is responsible for drivers' lodging and any parking or entrance fees for any over night charters.</p> <p>6 Purchase orders will be accepted.</p> <p>7 Some longer trips can be done with only one (1) driver and a driver exchange halfway. We have terminals that will allow for these driver exchanges, depending on the destination. A driver exchange is where one (1) driver will take the group from El Paso, TX to one of our terminals. Once at the terminal the original driver will switch with another driver (who is rested and ready at our terminal) who will continue with the group for the rest of the trip, until the return trip back to El Paso, TX. This type of service saves the group money as they are not required to pay for the additional driver everyday.</p> <p>8 All prices are subject to change upon receipt of final itinerary.</p> <p>9 An example of a change to an itinerary that can effect the contract price can be: Quoting a trip to Odessa, TX and having the hotel be in Odessa, TX but the group goes to Midland, TX for the competition.</p> <p>10 Prices will be in effect for one (1) year from the date of award.</p> <p>11 Diesel surcharge : if the price of diesel goes above \$2.80 per gallon in the Gulf Coast Region (as per EIA.doe.gov), then the customer will be charged two (2) cents per mile for every ten (10) cent increase above this \$2.80 figure. We would use diesel prices the week the charter takes place to determine if surcharge is applicable.</p> <p>□</p>	\$105.00 per hour with maximum cap of \$1400. Overnight expenses (Driver) these are called also layover charges.
References:	Included	Included	Included	Only 3 submitted

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<p>Deviations:</p>	<p>N. Pursuant to Section "L", All Aboard America! Buses are not equipped with bench style seating. All equipment as described therein has individual reclining seats. S. All Aboard America! Subscribes to FMCSA/DOT 10-hour driving rules for our operators. If the district wishes to request an 8 hour maximum, we can certainly accommodate as long as the district is mindful that in certain travel instances they may incur unnecessary extra positioning expense as a result.</p>	<p>EPISD will be responsible for drivers' lodging. EPISD will be responsible for any parking fees.</p>	<p>1) Reference; Scope of Work, Clause n) Wording is hereby amended to; The vendor agrees, at their own expense, to equip all buses used in the transportation of handicapped students when directed by the District with at least 48 hours advance notice: • A lift system for the ingress & egress of wheelchairs and the tie down anchorage system for the securement of the wheelchair. There are no restraint systems for the securement of any device to bench seats, nor anchorages for same. • Vendor shall ensure mechanical malfunctions such as batteries, bathrooms, heaters, coolers, etc. will be promptly repaired at destination when reasonably possible. 2) Reference; Scope of Work, Clause r) Wording is hereby amended to: EPISD groups must submit detailed itineraries to EPLA at least 48 hours prior to departure time in order for drivers to be provided with a copy as well as maps with directions. If EPISD does not provide a detailed itinerary the group will be required to provide the drivers with a copy of the itinerary as well as maps and directions when the driver(s) arrive to pick up the group on day of travel. 3) Reference; Scope of Work, Clause s) Wording is hereby amended to: EPLA hires and schedules drivers without consideration to the person's sex and EPLA reserves the right to send two drivers of different genders if necessary. Should this occur the two drivers will stay in different hotel rooms. EPISD will be required to pay in full for the first hotel room and EPLA will pay in full for the second hotel room, no matter where they stay.</p>	<p>Unable to do electronic flash drive submission as this time.</p>

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EVALUATION CRITERIA				
Purchase price, to include all costs associated with services requested 30 pts.	26.21	30.00	29.21	20.96
The reputation of the vendor and of the vendor's goods or services 10 pts.	10.00	7.25	10.00	0.00
The quality of the vendor's goods or services 25 pts.	24.75	21.25	23.50	0.00
The extent to which the vendor's goods or services meet the District's needs 20 pts.	19.25	16.25	19.50	0.00
The vendor's past relationship with the District 5 pts.	5.00	4.50	5.00	0.00
The total long-term cost to the District to acquire the vendor's goods or services 5 pts.	5.00	4.50	5.00	0.00
The impact on the ability of the District to comply with laws and rules relating to Historically Underutilized Business 0 pts.	0.00	0.00	0.00	0.00
For a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials. a) Has its principal place of business in this state; or, b) Employs at least 500 persons in this state	0.00	0.00	0.00	0.00
Relevant factors specifically listed in request for bids or proposal 5 pts.	5.00	4.50	5.00	0.00
TOTAL POINTS	95.21	88.25	97.21	20.96